







## Sales Representative (Telemarketing)

B E Foods Pty Ltd  [View all jobs](#)

-  Blacktown, Sydney NSW
-  Sales Representatives/Consultants (Sales)
-  Full time
-  Add expected salary to your profile for insights

Posted 27d ago

### About Us

B&E Foods is one of Australia's leading foodservice distributors, supplying a wide range of fresh meat, poultry, seafood, and groceries nationwide. We are a growing, family-owned business with a strong presence in the industry.

We are looking for **two Telemarketing Sales Representatives** to join our expanding sales team.

### The Role

As a **Telemarketing Sales Representative**, you will be the first point of contact for customers, handling **orders, inquiries, follow-ups, and upselling opportunities**. Your main goal is to **drive sales and build strong customer relationships**.

### Key Responsibilities

- Handle customer calls and emails professionally.
- Provide product recommendations and close sales.
- Follow up on leads and maintain customer relationships.
- Achieve sales targets and contribute to team success.

### What We're Looking For

- Strong communication and sales skills.
- Self-motivated and target-driven.
- Ability to multitask and work well in a team.
- Basic computer skills (CRM, Microsoft Office).

## Why Join Us?

- Career growth opportunities in a **fast-growing company**.
- **Supportive team** and management.
- Friendly and modern work environment.

If you're passionate about **sales and customer service**, we'd love to hear from you!

**Please submit your application (cover letter and resume) via the apply now link below**

*Please note: We do not accept unsolicited CV's from Recruitment agencies / third parties.*

Due to volume of applicants, please note that only shortlisted candidates will be contacted.

**B&E Foods is an Equal Opportunity Employer, and we welcome applications from all backgrounds and communities.**

## How do your skills match this job?

Sign in and update your profile to get insights.

Register

Sign In

## Employer questions

Your application will include the following questions:

Which of the following statements best describes your right to work in Australia?

How many years' experience do you have as a sales representative?

Do you have experience working towards targets and KPIs?

Do you have experience in a sales role?

Do you have lead generation experience?

Do you have customer service experience?

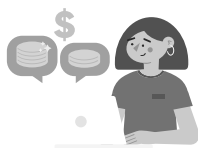
Do you have experience in a role which requires relationship management experience?

What's your expected annual base salary?

## Be careful

Don't provide your bank or credit card details when applying for jobs.

[Learn how to protect yourself](#)



## What can I earn as a Sales Representative

[See more detailed salary information](#) →

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